



A N A L E M M A

Apply your leadership as our DIRECTOR OF HOSPITALITY & TRADE in “the most exciting wine growing region in the country.”

## OVERVIEW

*Analemma Wines is growing and looking for an ambitious hospitality professional to lead reservation-based experiences on our estate grounds.* The mission for this role is to maximize profitability through strategic management of reservations and our hospitality team, while attentively cultivating relationships with direct accounts.

## OUR OFFER

### Work / Life Balance:

Would you like to combine your passion for wine with your passion for life? The Columbia Gorge has been called the most exciting wine growing region in the country. As a National Scenic Area, it is also one of our country’s recreational meccas. If you are reading this post you obviously have passion for wine. What are your other passions? Hiking, fly fishing, gravel biking, wind sports, trail running, and kayaking are 6 minutes from our winery. In the Columbia Gorge this lifestyle is literally at your fingertips, on the way to or from work. And because we are not open late, you have your evenings to immerse yourself in all of it!

### Wellbeing and Retirement:

This position includes health insurance coverage, dental insurance, contribution to a retirement savings account, paid sick days and paid time off.

### Professional Development:

We know that investing in our leaders at Analemma will bring us closer to our own goals. To grow necessary skillsets and to stay competitive in the industry, we will provide financial support for education that will grow the applicant’s understanding and capabilities around hospitality, sales and leadership.

### Additional Perks:

Begin your complimentary Coterie membership the day you begin at Analemma! This position will also receive a cell phone reimbursement and 50% employee discount on all Analemma wine purchases.

### Financial Foundation:

Competitive pay commensurate with job title and experience. The compensation package for this position includes a strong bonus program in addition to a base salary.

## WHO WE ARE

Analemma Wines is a Biodynamic certified grower-producer and values driven winery in the heart of the Columbia River Gorge. We produce characterful wines and offer unforgettable al fresco tasting experiences on our estate, where we inspire curiosity about the natural world through guest adventures in our vineyards, cherry orchards, and lavender fields. Analemma is a place where our guests create genuine connections that foster life and build a community connected by a shared interest in intentional winegrowing. Using regenerative methods in both the field and in the cellar, we are proud to capture a transparent expression of the Mosier Hills terroir. Core values guide the environment we cultivate in our workplace, encouraging each member of our team to reach their growth potential and goals.

## WHO YOU ARE

As a seasoned hospitality professional you are keenly tuned in to the finer details that make the difference between average and exceptional. You know this often boils down to preparation and diligence, so you utilize your passion for organization to get all the pieces in place that will put your team in the best position to be successful before guests walk through the door. When they do, you are excited to welcome them to a place that you are proud of and put forward the energy to surprise and delight them. Whether they are a first time visitor or a long tenured member, there is no mistaking your passion for connection. The conversations you have with guests are genuine and never quite the same, and you thrive on that. You take a step back and appreciate watching your team work fluidly together to provide the level of service you crave when you are on the other side of the table. You give yourself a little pat on the back for the work you put in to offer them thorough training and continued education and for the times you came alongside them to support their growth as team members and people. You know you don't deserve all the credit, but celebrating wins is important and you love the fact that this well oiled team is smashing goals and having a good time doing it.

YOU ARE A GREAT FIT FOR THIS POSITION if you...

- Enjoy working with people to build authentic relationships
- Have experience working in high level service and are recognized for your leadership capabilities
- Find excitement working with others in a dynamic environment that offers something different everyday
- Are an energetic self-starter with good problem solving skills
- Are able to work weekends.
- Able to lift 40lbs and stand for extended periods of time
- Dependable, timely, and detail oriented

If you are interested in this position, please send a resume and cover letter to [drinkwell@analemmawines.com](mailto:drinkwell@analemmawines.com).